

**BID NUMBER 7122-1/23; Hauling and Disposal of Class B Biosolids**

**I. Purchasing Instructions:**

**A. Award Description**

This contract was established for the purchase of services for Hauling and Disposal of Class 'B' Biosolids. Vendors were awarded as follows:

Group A: To the three lowest priced vendors as primary, secondary and tertiary for the transportation and disposal of **Class 'B' Biosolids in the form of sludge cake** from Central District Wastewater Treatment Plant.

Group B: To the lowest priced vendor for the transportation and disposal of **Class 'B' Biosolids in the form of partially dried sewage sludge** (PDSS) from the South District Wastewater Treatment Plant.

Group C: To the lowest priced vendor for the transportation and disposal of **Mixed Biosolids, Screenings and/or Grit** from the North, Central, or South District Wastewater Treatment Plant.

Group D: Pre-qualification of vendors for the transportation and disposal of Biosolids. Award of Group D will be made to all vendors who submitted a responsive, responsible bid for Groups A, B or C.

**B. Awarded Vendors**

Vendor FEIN	Vendor Name	Address	Contact	Award Ranking
591832613-01	H & H LIQUID SLUDGE DISPOSAL INC	6990 US HWY 27 BRANFORD, FL. 32008	RICK HACHT PH: 386 935-1284 FX: 386 935-0941 <a href="mailto:BIOSOLIDSOLUTIONS@HHLSD.COM">BIOSOLIDSOLUTIONS@HHLSD.COM</a>	<b>PRIMARY- GROUP A</b> PREQUALIFIED - GROUP D
760612567-01	SYNAGRO SOUTH LLC	435 WILLIAMS COURT SUITE #100 BALTIMORE, MD. 21220	MICHAEL WOLFE PH: 813 285-0680 FX: 786 573-1807 <a href="mailto:MWOLFE@SYNAGRO.COM">MWOLFE@SYNAGRO.COM</a>	<b>PRIMARY- GROUP B</b> SECONDARY- GROUP A PREQUALIFIED - GROUP D
202128835-01	BIOSOLIDS DISTRIBUTION SERVICES LLC	350 SMC DRIVE SOMERSET, WI. 54025	DANIEL ANDERSON PH: 651 674-5477 FX: 715 247-3438 <a href="mailto:CARISSA@BIOSOLIDSERVICES.COM">CARISSA@BIOSOLIDSERVICES.COM</a>	TERTIARY- GROUP A PREQUALIFIED - GROUP D
591094518-09	WASTE MANAGEMENT INC OF FLORIDA	2125 NW 10TH COURT MIAMI, FL. 33127	ROSA RAMOS PH: 954 984-3048 FX: 305 325-1794 <a href="mailto:CMARRERO@WM.COM">CMARRERO@WM.COM</a>	<b>PRIMARY- GROUP C</b> PREQUALIFIED - GROUP D

**II. Quotation Directives for Group 'D':**

1. Prequalified vendors will be invited to participate in spot market purchases as required by the County through the issuance of an Invitation to Quote (ITQ). All pre-qualified vendors shall be invited to offer a fixed price for a specific individual purchase, work order, or specific purchasing period.

The ITQ shall include a detailed scope of work including any licenses or certifications required and an opening date. For purposes of identification and payment, each ITQ should be uniquely numbered and dated.

2. All ITQs issued under this pre-qualification contract must utilize the current and active "Terms and Conditions" (T&C's) that includes the latest legislative changes. Please refer to the Procurement Management link <http://www.miamidade.gov/procurement/itb-terms-conditions.asp> to retrieve that latest version of the current T&C's.

### III. Special Notes/Instructions

#### A. Group A:

The weekly biosolids available will be distributed to the three awarded vendors in accordance with Section 3, paragraph 3.5A of the solicitation, using the following formula:

- a. Is the estimated base amount of sludge per vendor available for purposes of this weekly exercise.
- b. Is the estimated amount of sludge to be offered to the **second lowest vendor**
- c. Is the estimated amount of sludge to be offered to the **third lowest vendor**
- d. Is the estimated amount of sludge that is offered to the lowest vendor and not offered to the 2<sup>nd</sup> or 3<sup>rd</sup> low vendor due to their higher price, and therefore the estimated amount of additional sludge offered to the **first low vendor**
- e. Is the **total** estimated amount of sludge offered to the **first lowest vendor** which includes the amount identified by d.
- x. Is the total estimated weekly sludge produced; this estimate will be identified by WASD staff.
- y. Is the percent difference in price of the first low vendor to the second low vendor?
- z. Is the percent difference in price of the first low vendor to the third low vendor?

$$\frac{X}{\text{\# of vendors in Group A}} = a. \text{ [base amount of sludge available]}$$

$$\frac{(\text{Price of the 2}^{\text{nd}} \text{ lowest bid} - \text{Price of the 1}^{\text{st}} \text{ lowest bid})}{\text{Price of the 1}^{\text{st}} \text{ lowest bid}} = y. \text{ [% diff. in price of the first low vendor to the second low vendor]}$$

$$\frac{(\text{Price of the 3}^{\text{rd}} \text{ lowest bid} - \text{Price 1}^{\text{st}} \text{ of the lowest bid})}{\text{Price of the 1}^{\text{st}} \text{ lowest bid}} = z. \text{ [% diff. in price of the first low vendor to the third low vendor]}$$

$$[a - (a \cdot y)] = b \text{ (amount of sludge to be offered to the } \textbf{second} \text{ lowest vendor)}$$

$$[a - (a \cdot z)] = c \text{ (amount of sludge to be offered to the } \textbf{third} \text{ lowest vendor)}$$

$$[(a - b) + (a - c)] = d \text{ (amount of } \textbf{additional} \text{ sludge offered to the first low vendor)}$$

$$a + d = e \text{ (} \textbf{total} \text{ amount of sludge offered to the } \textbf{first} \text{ lowest vendor)}$$

In the event that a vendor awarded Group A declines its offered weekly allocation, said sludge will be offered to the next lowest vendor in the group in price order. Any amount refused by all awarded vendors for Group A will be offered to the pre-qualified vendors for Group D.

- B. Purchase of Additional Services allowed in accordance with Section 2, paragraph 2.13 - The County may purchase additional services under this contract. A County representative will contact the awarded vendors to obtain a price quote for the additional services. If these quotes are determined to be fair and reasonable, then the additional work will be awarded to the current contract vendor(s) that offers the lowest acceptable pricing.

The County may determine to obtain price quotes for the additional service from other vendors in the event that fair and reasonable pricing is not obtained from the current contract vendors, or for other reasons at the County's discretion.

**C. Cone of Silence**

Pursuant to Section 2-11.1(t) of the County Code, all price quotes are subject to the Cone of Silence.

**D. Scope by Group:**

Group A: Transport Class B biosolids in the form of sludge cake from the Central District WWTP and dispose of such sludge via land application, further process sludge cake off-site for the purpose of conversion into a biofuel and/or Class AA biosolids for land, or other method permitted under federal, state, and local law, but shall not dispose of this sludge via landfill application

Group B: Transport Class B biosolids in the form of partially dried sewage sludge (PDSS) from the South District WWTP. Awarded vendor shall dispose of such sludge via land application or other method permitted under federal, state, and local law, but shall not landfill said sludge. Any amount refused by the awarded vendor for Group B will be offered to the pre-qualified vendors for Group D.

Group C: Transport mixed biosolids, screenings and/or grit from the North, Central, or South District WWTP. Awarded vendor shall dispose of all such mixed biosolids, screenings and/or grit via land filling. Any amount refused by the awarded vendor for Group C will be offered to the pre-qualified vendors for Group D

Group D – Vendors have been pre-qualified to participate in spot market purchases for hauling and disposal of Class B biosolids as required by the County on an as needed basis

**IV. Price:**

**GROUP A-DISPOSAL BY LAND APPLICATION OR OTHER LEGAL METHOD EXCEPT LANDFILL**

	<b>AWARDED VENDORS</b>	<b>Price Per Ton</b>
1 <sup>st</sup> Lowest	H & H LIQUID SLUDGE DISPOSAL, INC.	\$ 49.23
2 <sup>nd</sup> Lowest	SYNAGRO SOUTH, LLC	\$ 52.00
3 <sup>rd</sup> Lowest	BIOSOLIDS DISTRIBUTION SERVICES, INC	\$ 57.75

**GROUP B - DISPOSAL BY LAND APPLICATION OR OTHER LEGAL METHOD EXCEPT LANDFILL**  
Description: Partially Dried Sewage Sludge from South District WWTP

<b>AWARDED VENDOR</b>	<b>Price Per Ton</b>
SYNAGRO SOUTH, LLC	\$52.00

**GROUP C - DISPOSAL IN CLASS I LANDFILL**

Description: Mixed biosolids, grit, and/or screenings from the following Wastewater Treatment Plants:

<b>Item No.</b>	<b>AWARDED VENDOR</b>	<b>Price Per Ton</b>
	WASTE MANAGEMENT INC. OF FLORIDA	
1.	North District WWTP	\$ 57.11

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2.	Central District WWTP	\$ 57.11
3.	South District WWTP	\$ 57.11

**GROUP D - PRE-QUALIFICATION OF VENDORS FOR DISPOSAL USING ANY LEGAL METHOD AVAILABLE.**

Description: Sludge cake from Central District, WWTP, PDSS from South District WWTP, Mixed Grit Screenings from North, Central and South District WWTPs

<b>LIST OF PRE-QUALIFIED BIDDERS AS FOLLOWS:</b>
H & H LIQUID SLUDGE DISPOSAL, INC.
SYNAGRO SOUTH, LLC
BIOSOLIDS DISTRIBUTION SERVICES, INC
WASTE MANAGEMENT INC. OF FLORIDA

**V. Pool Contract Award Checklist:**

The following is provided as a reminder of some important items that each department should check/ complete/ document prior to making an award:

- Check that the vendor meets minimum requirements such as certification(s), license(s) or insurance for each specific project.
- If the contract has a Small Business preference, goal or is a set-aside, check that the recommended vendor is on the Small Business Division certification list.  
(See [www.miamidade.gov/business/reports-certification-list.asp](http://www.miamidade.gov/business/reports-certification-list.asp))
- If the contract includes preferences (Local, Locally-Headquartered, Veteran's, and Small Business, as applicable), check that they were applied correctly.
- Obtain a signed Collusion Affidavit, and a signed Affirmation of Vendor Affidavits from the recommended vendor.
- In your award notice to all participants of the quote results, copy the Clerk of the Board ([clerkbcc@miamidade.gov](mailto:clerkbcc@miamidade.gov)) and include language advising the vendors that the Cone of Silence is lifted.  
**[ SAMPLE LANGUAGE:** *In accordance with the reference solicitation, and Section 2-8.4 of the Code of Miami-Dade County, you are hereby notified that the ( \_\_\_\_\_ Dept. name \_\_\_\_\_ ) recommends award of this quote to: ( \_\_\_\_\_ Company name \_\_\_\_\_ ). Provision of this notice also serves to confirm the lifting of the Cone of Silence from this procurement action as dictated by Section 2-11.1(t) of the County Code.* **]**
- **Allow a three (3) business day protest period**, beginning the day after the award recommendation is posted with the Clerk, prior to completing award if applicable with your award value (over \$25K)



**ROADMAP**

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**VI. Event Log:**

<u>Event No.</u>	<u>Date</u>	<u>Description</u> ↓	<u>Agent</u>
1	4/24/14	Award Sheet and Blanket Purchase Order issued. Only two vendors have met the insurance and performance bond requirements: Biosolids Distribution Services, LLC and H & H Liquid Sludge Disposal, Inc. Other vendors will be added to the bpo upon compliance with Insurance and Performance bond requirements.	M. Hevia
2	5/8/14	The following vendors have complied with the insurance and performance bond requirements; therefore, have been added to the bpo: Synagro South LLC and Waste Management Inc.	M. Hevia